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CMTS

Canadian Manufacturing Technology Show



Society of
Manufacturing
Engineers

2011 Post Show Report

VERIFIED ATTENDANCE

**Total Attendee's
6,613**

Show Attendance
6,185

Returning Attendee's
428

**Total Companies
Represented
3,416**

TOP ATTENDING COMPANIES

3M Canada Company	Composites Atlantic Ltd.	Habco Refrigeration Systems Inc.	Northstar Aerospace Canada
AccuTech Medical Technology	Daimler Buses North America	Heritage Farms	Oetiker, Inc.
Agricultural Manufacturers of Canada	Dana Brake Parts Canada	Heroux Devtek	Ontario Drive And Gear
Anchor Danly	Dart Aerospace	Hitachi Construction Truck Mfg.	Ontario Power Generation
ArcelorMittal – Dofasco	Department of National Defense	Hobart Food Equipment Group	Pratt & Whitney Canada
Architectural Iron Works	DuPont Canada	Honda of Canada	RCMP
Atlas Copco Exploration Products	Eaton	Honeywell	Research in Motion
Atomic Energy of Canada Limited	Eaton Canada	Husky Injection Molding Systems	Royal Canadian Mint
Barber Hymac Hydro	Epson Canada	Hydro One	Sanyo Canadian Machine Works
Bicknell Racing Products	Eurocopter Canada Ltd.	Hydro-Quebec	SEW Eurodrive
Blount Canada – Oregon	FAG Aerospace	John Deere	Siemens Canada, Ltd.
Cutting Systems	Flightdeck Solutions	Koss Aerospace	St. Lawrence Seaway
Bobrick Washroom Equipment	FlightSafety Canada	Linamar Corp	The Hospital for Sick Children
Bohler Uddeholm Ltd.	Futuristic Custom Machining	MacDonald Steel Limited	ThyssenKrupp
Bombardier	GE Hitachi Nuclear Energy	Magna	Tôlerie Mirabel
Broda Seating	General Dynamics	Magellan Aerospace	Toronto Hydro
Candu Energy	Land Systems- Canada	Martinrea	Toronto Transit Commission
Caterpillar Tunneling Canada	General Electric Canada	Messier Dowty	Tyco Electronics
Celestica Inc.	General Motors Of Canada	Morgan Solar Inc.	Westinghouse
City of Toronto	Goodrich Landing Gear Div	Musashi Auto Parts Canada	Xerox Canada
	Graco Canada		Zimmer CAS

CMTS draws a highly qualified audience. 52% of CMTS audiences are owners, corporate executives or managers.

"It was a very good show, it kept me up-to-date and I met a lot of good companies that I am very interested in."

Fred McWilliams C.E.TLovejoy, Canada

ATTENDEE'S PRIMARY TYPE OF BUSINESS

CMTS serves Canada's diverse manufacturing industry

Automotive	17%	Plastic	3%
Fabricated Metal/Stamping	14%	Government/Military	2%
Commercial & Industrial Machinery	10%	Oil & Gas	2%
Aircraft/Aerospace	6%	Transportation	2%
No Response	6%	Mining	2%
Consulting/Engineering	5%	Medical/Surgical	2%
Agriculture	5%	Alternative Energy	1%
Services (Financial and Other)	4%	Food Processing	1%
Research & Development	4%	Utilities	1%
Electronics/Computers	4%	Environmental	1%
Construction	3%	Chemicals/Petroleum	1%
		Defense	1%

COMPANY SIZE

Number of Employees



JOB FUNCTIONS

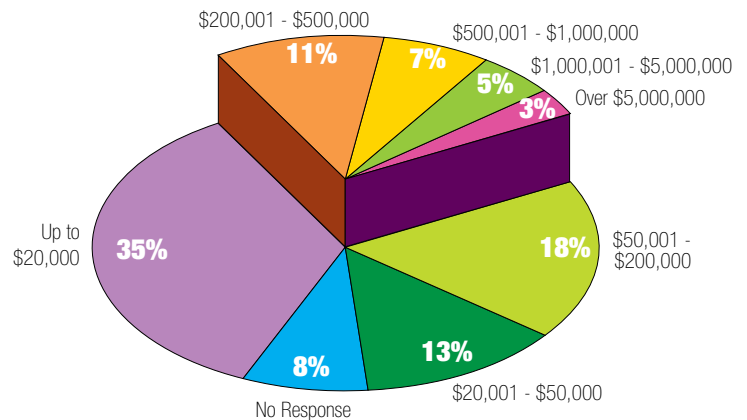
Owner/Company Management/ Corporate Executive	36%	Product Design/R&D	6%
Sales & Marketing	12%	Other	6%
Manufacturing Production Management	11%	Manufacturing Engineering Management	5%
Manufacturing Production Department (non-management)	9%	Purchasing	3%
Manufacturing Engineering Department (non-management)	8%	Quality Assurance & Control	2%
		Educator/Instructor	1%
		Control Engineering/Automation	1%

ROLE IN BUYING

74% of attendees influence equipment purchase decisions in their companies. CMTS connects you with qualified buyers ready to make investments in manufacturing technology.

BUDGET

26% of the CMTS audience has equipment budgets that exceed \$200,000. The event attracts serious buyers with budgeted projects.



TECHNOLOGIES EVALUATED

CMTS attendees indicated they came to the show to evaluate the following technologies:

Automated Manufacturing & Assembly	39%	CNC Programming Software	24%	Deburring & Edge Finishing	15%	Dust Collectors	9%
Machining Centers, Milling & Boring Machines	33%	Metal Forming & Fabricating Equipment	22%	Waterjet Cutting	15%	EDM	8%
Cutting Tools & Accessories	29%	Controls, CAD/CAM Software	20%	Workholding Systems & Devices	14%	Part Identification/Marking Systems (RFID)	8%
Automation & Controls	24%	Welding	20%	Engineering Materials	14%	Screw Machining	7%
		Material Handling	20%	Grinding Machines	14%	Resistance Welding	7%
		Turning Machines Lathes & Turning Centers	19%	Fastening & Joining	13%	No Response	7%
		Robotics	19%	Finishing & Coatings	13%	Micromanufacturing	6%
		Maintenance & Repair	19%	Rapid Prototyping	12%	Purchasing & Inventory Control Software	6%
		Lean Manufacturing	18%	Bar Code Equipment & Sales	12%	ERP/MRP	5%
		Measurement Inspection & Test	18%	Sawing & Cut Off Machines	12%	Gases & Gas Equipment	5%
		Laser & Laser Systems	17%	TPlastics Molding & Manufacturing	10%	NDT	4%
		Machining, Plastics	17%	Motion Control	10%	Microscopes	4%
		Machine Vision Systems	16%	Plant Engineering & Maintenance	10%	Borescopes	4%
		Metal Suppliers	16%	Flexible Manufacturing Systems	10%	Financial & Leasing Services	3%
		Coolants & Lubricants	15%	Composite Manufacturing	9%		
		Drilling & Tapping Machines	15%	Data Acquisition	9%		
				Energy & Environmental Efficiency	9%		